

Real Estate Finance Originator

Company Description:

Lucent Capital (www.lucentcapital.com) is a leading boutique real estate finance and investment advisory firm serving real estate owners, investors, developers and financial institutions nationwide. With more than \$6 Billion of collective experience through cyclical real estate environments, Lucent Capital's team of professionals has a proven track record of delivering sophisticated and creative capital solutions for a wide variety of complex real estate transactions on all major product types. Through tailor-made solutions, executable advice, and reliable financial counsel, Lucent Capital provides its clients with highly specialized advisory services spanning the entire capital markets spectrum.

Job Summary:

- Responsible for all elements of business development for real estate capital market transactions
- Originate, direct the marketing, negotiate and close real estate finance assignments including arranging debt, mezzanine financing and joint venture equity for all types of commercial properties
- Develop and maintain long term relationships with owners, developers, investors and service providers to promote new business

Requirements:

- Minimum of 3 years of commercial real estate finance experience
- Relationships with owners, operators, developers and capital providers
- Bachelors degree in Real Estate, Finance, Accounting or related discipline
- Excellent organizational, interpersonal, quantitative, writing and communication skills
- Strong computer skills with a working knowledge of Microsoft Office and Argus
- Self-motivated, team-oriented and strong time management skills to prioritize deadlines
- Strong research, analytical and problem solving skills
- Must have Real Estate Salesperson License

Email resume and cover letter to hr@lucentcapital.com