



NEWS RELEASE  
For Immediate Release

## **Lucent Capital Arranges Two Portfolio Loan Sales Totaling over \$100 Million USD in Mexico**

BEVERLY HILLS, CA-- Real estate advisory firm Lucent Capital has arranged two portfolio loan sales comprised of 124 non performing construction loans in Mexico. The loans were secured by 11,589 partially developed single family homes and condominiums. The assets were located in diverse states with the largest concentrations in Baja California and Sinaloa.

On both sales, Lucent Capital worked exclusively on behalf of the bank trustee sellers and spent six weeks marketing the portfolio to US, Mexican, and international investors. Multiple bids were placed for each portfolio. Last year, Lucent Capital was engaged by one of the largest banks in Mexico to sell \$70 Million USD in single family loans and REO.

Lucent Capital is a leading real estate finance and investment advisory firm serving real estate owners, investors, developers and financial institutions throughout the US and Mexico.

### **About Lucent Capital**

Lucent Capital ([www.lucentcapital.com](http://www.lucentcapital.com)) is a leading boutique real estate finance and investment advisory firm serving real estate owners, investors, developers and financial institutions nationwide. With more than \$6 Billion of collective experience through cyclical real estate environments, Lucent Capital's team of professionals has a proven track record of delivering sophisticated and creative capital solutions for a wide variety of complex real estate transactions on all major product types. Through tailor-made solutions, executable advice, and reliable financial counsel, Lucent Capital provides its clients with highly specialized advisory services spanning the entire capital markets spectrum.